

Message Text

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PAGE 01 STATE 011520

60

ORIGIN EB-07

INFO OCT-01 EUR-12 ISO-00 FEA-01 AGR-05 CEA-01 CIAE-00

COME-00 DODE-00 FRB-01 H-01 INR-07 INT-05 L-02 LAB-04

NSAE-00 NSC-05 PA-01 RSC-01 AID-05 CIEP-01 SS-15

STR-01 TAR-01 TRSE-00 USIA-06 PRS-01 SP-02 OMB-01

INRE-00 SSO-00 NSCE-00 /087 R

DRAFTED BY EB/ITP/EWT:HJBEMIS:ERS

APPROVED BY EB/ITP:MGLITMAN

EB/OT/GCP-DDUNFORD

EB/ITP/EWT-JTARTTER

EUR/EE-RCHRISTENSEN

STR-JGREENWALD

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O 170055Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST IMMEDIATE

C O N F I D E N T I A L STATE 011520

E.O. 11652: XGDS-1

TAGS: EEW, RO

SUBJECT: TRADE AGREEMENT NEGOTIATIONS

REF: BUCHAREST 185

1) RE PARA 2 REFTEL WE FEEL TERM QUOTE SATISFACTORILY
UNQUOTE IMPLIES A MODIFICATION OF TERM QUOTE RECIPROCITY
UNQUOTE WHICH WOULD HAVE EFFECT OF WEAKENING PHRASE.
HOWEVER WE HAVE NO STRONG OBJECTION TO ITS USE.

2) RE PARA 3 REFTEL, WE PREFER USE OF BOTH TERMS QUOTE
MUTUAL ADVANTAGE UNQUOTE AND QUOTE RECIPROCITY UNQUOTE.
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PAGE 02 STATE 011520

QUOTE RECIPROCITY UNQUOTE MAY BE CONSTRUED TO IMPLY MUTUAL

AND EQUIVALENT TARIFF REDUCTIONS WHICH MAY NOT BE
SIGNIFICANT IN ROMANIAN CONTEXT. THE QUID-PRO-QUO OF
QUOTE SATISFACTORY BALANCE OF CONCESSIONS IN TRADE AND
SERVICES UNQUOTE WOULD BE REFLECTED BETTER IN TERM
QUOTE MUTUAL ADVANTAGE UNQUOTE. THEREFORE, WOULD BE
DESIRABLE, IF CHOICE IS POSSIBLE, TO HAVE QUOTE MUTUAL
ADVANTAGE UNQUOTE RETAINED. HOWEVER, WE COULD LIVE WITH
QUOTE RECIPROCITY UNQUOTE. KISSINGER

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